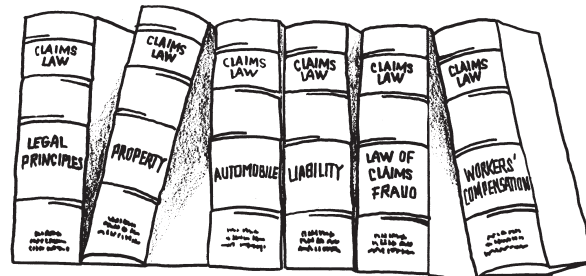


DELAWARE HOURS

Hours	Courses
Basic	
5	010 Fundamental
Legal Principles	
6	110 Law of Contracts
4	111 Tort Concepts
5	112 Tort Theories and Defenses
3	113 Law of Agency
5	114 Law of Bailments
6	115 Law of Damages
3	116 Law of Subrogation
Liability	
10	210 Liability Insurance Principles
4	211 Comparative Negligence
5	212 Law of Evidence
6	213 Pleadings and Practice
6	217 General Liability
5	218 Medical Malpractice
4	219 Professional Liability
8	220 Products Liability
5	221 Law of Environmental Claims
4	222 Alternative Dispute Resolution
6	223 Employment Practices Liability
--	224 Personal & Advertising Injury
Property	
10	310 Property Insurance Principles
3	311 Fire & Extended Coverage Perils
6	312 Loss Adjustment and Subrogation
3	313 Arson & Fraud
6	314 Homeowners: Property Coverages
10	315 Homeowners: Liability Coverages
10	316 Commercial Property Coverages
10	317 Inland Marine Coverages
5	318 Yacht & Boatowners Insurance
Workers' Compensation	
3	410 Origin & Development
4	411 Employment Relationship in WC
4	412 Course and Scope of Employment
4	413 Workers' Compensation Benefits
3	414 Federal WC Law
10	415 WC & Employer's Liability Policy
6	416 Practice & Procedures in WC
Law of Claims Fraud	
5	510 Recognizing Fraud
3	511 Special Investigation
3	512 Proving Fraud
3	513 Policy & It's Requirements
5	514 Avoiding Bad Faith
4	515 Advanced Legal Issues
6	516 Automobile Insurance Fraud
Law of Automobile Claims and Coverage	
2	610 Automobile Insurance Principles
2	611 Law of Automobiles
4	612 Law of Auto Ins: No Fault and Med Pay
6	613 Law of Automobile Liability Insurance
6	614 Law of Auto Ins: UM and UIM
4	615 Law of Auto Ins: First Party Property Damage
6	616 Law of Auto Ins: Business Auto Coverage

See Course Descriptions in Brochure

Claims Law Courses for Delaware Continuing Education Credits



Educating the Insurance Professional

To renew your Delaware adjuster's license you are required to complete six hours of approved continuing education every two years.

American Educational Institute's independent study claims law courses have been approved by the Delaware Insurance Department as a source for continuing education.

AEI's college level, work-related, independent study claims law courses give claims professionals the knowledge they need to handle claims more effectively as well as earning the required continuing education credits.

Furthermore, our unique program enables you or your staff to increase their knowledge significantly without loss of time away from the job and cost of attending classroom sessions.

The courses vary between 15 and 25 hours of study time and require an examination which is graded and returned with detailed comments from our full-time staff of counselors, all of whom have a law degree or paralegal certificate and extensive multi-line claims experience. The counselors are available on our toll free 800 number to answer questions pertaining to the text material and examination comments.

The textbook for each course includes actual court decisions to illustrate the subject matter being discussed. By reading these opinions, you will develop a better understanding of how courts have ruled and are likely to rule on

important issues in claims. Our course textbooks also serve as an excellent ongoing reference source.

The tuition for each individual AEI course is \$175 (including textbook and grading service). You will find an enrollment form in the AEI brochure or on our website (www.aeiclaimslaw.com).

Also, there is a \$1.00 per credit hour filing fee that the state of Delaware requires. Send a check payable to American Educational Institute in an amount sufficient to this fee. (AEI will remit this required filing fee to Delaware).

Remember, you don't have to wait for a class to form — you can start to increase your knowledge of claims law and earn continuing education credits by enrolling today.



P.O. Box 356, Basking Ridge, New Jersey 07920
1-800-631-8183 / FAX: 908-766-9710
E-mail: aei@aeiclaimslaw.com
<http://www.aeiclaimslaw.com>