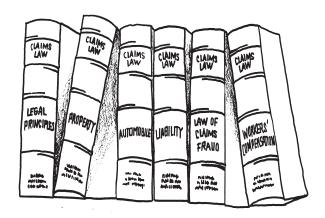
DELAWARE HOURS Hours Courses 010 Fundamentals **Legal Principles** 110 Law of Contracts 111 Tort Concepts 112 Tort Theories & Defenses 113 Law of Agency 114 Law of Bailments 115 Law of Damages 116 Law of Subrogation Liability 10 210 Liability Insurance Principles 211 Comparative Negligence 212 Law of Evidence 213 Pleadings & Practice 217 General Liability 218 Medical Malpractice 219 Professional Liability 220 Products Liability 221 Law of Environmental Claims 222 Alternative Dispute Resolution 223 Employment Practives Liabilty 224 Personal & Advertising Injury 225 Good Faith Claims Handling **Property** 310 Property Insurance Principles 10 311 Fire & Extended Coverage Perils 312 Loss Adjustment & Subrogation 313 Arson & Fraud 314 Homeowners: Property Coverages 315 Homeowners: Liability Coverages 316 Commercial Property Coverages 10 10 10 317 Inland Marine Coverages 5 318 Yacht & Boatowners Insurance **Workers' Compensation** 410 Origin and Development 411 Employment Relationship in WC 412 Course & Scope of Employment 413 Workers' Compensation Benefits 414 Federal WC Law 415 WC & Employer's Liability Policy 416 Practice & Procedures in WC Law of Claims Fraud 510 Recognizing Fraud 511 Special Investigations 512 Proving Fraud 513 Policy & It's Requirements 514 Avoiding Bad Faith 515 Advanced Legal Issues 516 Automobile Insurance Fraud Law of Automobile Claims & Coverage 2 610 Automobile Insurance Principles 611 Law of Automobiles

612 Auto Ins: No-Fault & Med Pay 613 Automobile Liability Insurance 614 Auto Ins: UM & UIM

615 Auto Ins: First Party Property 616 Auto Ins: Business Auto Coverage

Claims Law Courses for Delaware Continuing Education Credits





Educating the Insurance Professional

American Educational Institute's independent study claims law courses have been approved by the Delaware Insurance Department as a source for continuing education.

AEI's college level, work-related, independent study claims law courses give claims professionals the knowledge they need to handle claims more effectively as well as earning the required continuing education credits.

Furthermore, our unique program enables you or your staff to increase their knowledge significantly without loss of time away from the job and cost of attending classroom sessions.

The courses vary between 15 and 25 hours of study time and require an examination which is graded and returned with detailed comments from our full-time staff of counselors, all of whom have a law degree or paralegal certificate and extensive multi-line claims experience. The counselors are available on our toll free 800 number to answer questions pertaining to the text material and examination comments.

The textbook for each course includes actual court decisions to illustrate the subject matter being discussed. By reading these opinions, you will develop a better understanding of how courts have ruled and are likely to rule on important issues in claims. Our course textbooks also serve as an excellent ongoing reference source

The tuition for each individual AEI course is \$175 (including textbook and grading service). You will find course descriptions and an enrollment form on our website at (www.aeiclaimslaw.com).

Also, there is a \$1.00 per credit hour filing fee that the state of Delaware requires. Send a check payable to American Educational Institute in an amount sufficient to cover this fee. AEI will remit this required filing fee to Delaware. To make sure that you are complying with all Delaware Insurance Department requirements, it's important that you call AEI prior to taking your exam.

Remember, you don't have to wait for a class to form – you can start to increase your knowledge of claims law and earn continuing education credits by enrolling today.



P.O. Box 356, Basking Ridge, New Jersey 07920 1-800-631-8183 / Fax: 908-766-9710 E-Mail: aei@aeiclaimslaw.com www.aeiclaimslaw.com